## Message Text

## UNCLASSIFIED

PAGE 01 BONN 11881 191652Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----117104 191855Z /41

R 191637Z JUL 77

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 9928

AMCONSUL DUSSELDORF

AMCONSUL MUNICH

**UNCLAS BONN 11881** 

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - SIS-Q FLYING SERVICE, INC.

SANTA ROSA, CA

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE

ONLY THE FOLLOWING PROSPECT(S):

AIR LLOYD

FLUGPLATZ HANGELAR

D-5205 SANKT AUGUSTIN 2

CONTACT: MR. DESELAERF

PHONE: 02241/23034

TELEX: 889609

COMMENT: MR. DESELAERF WISHES DIRECT CONTACT WITH

AMERICAN FIRM. CONTACT BELIEVES HOWEVER THAT AGRI-

CULTURAL SPRAYING EQUIPMENT MIGHT BE DIFFICULT TO

MARKET IN GERMANY DUE TO: 1) GERMAN REGULATIONS AND

RESTRICTIONS, AND 2) MOST SPRAYING IN GERMANY IS CUR-

RENTLY PERFORMED BY HELICOPTERS RATHER THAN AIRPLANES,

NEVERTHELESS, MR. DESELAERF IS INTERESTED IN OTHER

PRODUCTS AND SERVICES OFFERED BY SIS-Q FLYING A SERVICE,

INC. FIRM ESTABLISHED 1963, EMPLOYS 55, WORKS WITH

20 BEEL HELICOPTERS. FINANCIAL REFS: DRESDNER BANK

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PAGE 02 BONN 11881 191652Z

IN 5300 BONN.

FLUGSCHULE CLAUSEN

-MOTORFLUGSCHULE UND FLUGCHARTER-

INGEBORGSTRASSE 27

**D-8000 MUENCHEN 82** 

CONTACT: HERR FOTTNER, MANAGER

PHONE: 089/424925

COMMENT: THIS FIRM INDICATED TENTATIVE INTEREST IN SUBJECT PROPOSAL. AFTER MORE CAREFUL REVIEW OF US FIRM'S PROSPECTUS AND AFTER ESTABLISHING WHETHER OR NOT THE AMERICAN FIRM'S PROGRAM IS ACCEPTABLE BY GERMAN STANDARDS, THE MANAGER OF THE GERMAN FIRM WILL NEGOTIATE DIRECTLY WITH SIS-Q FLYING SERVICE, INC.

SHOULD ANOTHER EXPRESSION OF INTEREST BE ELICITED, THE EMBASSY WILL REPORT IT IMMEDIATELY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR STOESSEL

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Sent Date: 19-Jul-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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Original Classification: UNCLASSIFIED
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SAS ID: 1823251 Secure: OPEN Status: NATIVE

Subject: ADS REQUEST - SIS-Q FLYING SERVICE, INC. SANTA ROSA, CA DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOC

TAGS: BEXP, GE To: COM Type: TE

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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